

Minutes of the CGLMC Ltd Full Meeting Held via Video Link on Monday 10th January 2022

Present: C Yule (Chairman), I Frier, L Gordon, P Sawers, A McColgan, D Cavellini, D Cheape, R Wardlaw, K Daly, M Armstrong, J McLeish, A McArtney

In Attendance: M Wells (Chief Executive), A Simpson (Deputy Chief Executive), T Riley (HR Manager), C Boath (Links Superintendent), L Mirrey (Head of Customer Experience)

The meeting began at 1730 hours.

1. Apologies

G Murray, B Myles

2. Any Additional Agenda Items

The Chief Executive would give an update on progress with regard to CGLMC's lease extension applications to Angus Council at the end of the meeting.

3. Declaration of Interest

All trustees, excluding M Armstrong and D Cheape, declared an interest in item 5 as they are current Season Ticket Holders.

M Armstrong declared an interest in the additional agenda item, as he was an employee of Angus Council, and would leave the meeting before this item was discussed.

4. Election of Office Bearers 2022

Chair: C Yule

Nominated: I Frier

Seconded: P Sawers

There being no other candidates, C Yule was duly elected as Chairman for 2022.

Vice Chair: I Frier

Nominated: C Yule

Seconded: L Gordon

There being no other candidates, I Frier was duly elected as Vice-Chairman for 2022.

2.

Finance Convenor: P Sawers

Nominated: C Yule

Seconded: D Cheape

There being no other candidates, P Sawers was duly elected as Finance Convenor for 2022.

Greens Convenor: I Frier

Nominated: C Yule

Seconded: R Wardlaw

A second nomination was made.

Greens Convenor: K Daly

Nominated: P Sawers

Seconded: L Gordon

A few trustees expressed their thoughts that as there were 15 trustees on the board it was not necessary for one trustee to hold more than one position. Both nominated parties explained why they felt they were right for the position of Greens convenor and what they would bring to the role. They both left the meeting while a vote took place.

G Murray had submitted a proxy vote prior to the meeting taking place.

Votes:

I Frier: 3

K Daly: 8

K Daly was duly elected as Greens Convenor for 2022.

Tournament Convenor: L Gordon

Nominated: C Yule

Seconded: A McArtney

There being no other candidates, L Gordon was duly elected as Tournament Convenor for 2022.

Community Benefits Convenor: D Cheape

Nominated: C Yule

Seconded: P Sawers

There being no other candidates, D Cheape was duly elected as Community Benefits Convenor for 2022.

Disciplinary Convenor: I Frier

As the Vice Chair, I Frier was duly elected as Disciplinary Convenor for 2022.

5. Decision Paper

5.1. STH Prices and Categories 2022/23

The Deputy Chief Executive provided context around the proposed STH prices and categories 2022/2023, which had been recommended in-line with ongoing work being undertaken by the STH Framework Review Working Group. He summarised the decision paper that had been presented to the board, highlighting that that recommendations proposed would better support our charitable objectives.

The following points were proposed as follows;

- Removal of the 5-day ticket and over 65 discounts
- New pricing for 1st April 2022
- Upgrades and guests
- Confirmation of STH numbers

Pricing

The Deputy Chief Executive summarised the decision paper, highlighting again the reasons for the new approach to STH pricing and categories, to better reflect the principal objectives of the charity. The pricing providing a good range of affordable access to the highest quality of golf courses. Specifically, it is hoped the new structure will encourage young people to remain in the game for longer at young ages and kickstart a cycle that could see more social golfers, including more golf club members, in future years.

4.

The proposed pricing for 1st April 2022 were as follows:

| Season Ticket Type | 22/23 DD | 22/23 Full Year |
|---------------------------------|---------------|-----------------|
| 3 Course 7 day (Age 28+) | £54.00 | £648.00 |
| 3 Course 7 day (Age 27) | £46.00 | £552.00 |
| 3 Course 7 day (Age 26) | £40.50 | £486.00 |
| 3 Course 7 day (Age 25) | £35.25 | £423.00 |
| 3 Course 7 day (Age 24) | £29.75 | £357.00 |
| 3 Course 7 day (Age 23) | £27.00 | £324.00 |
| 3 Course 7 day (Age 22) | £25.00 | £300.00 |
| 3 Course 7 day (Age 18-21) | £20.75 | £249.00 |
| 3 Course 7 day (Age 16-17) | £14.50 | £174.00* |
| 3 Course 7 day (Age <16) | £11.25 | £135.00* |
| 2 Course 7 day (Age 28+) | £33.25 | £399.00 |
| 2 Course 7 day (Age 27) | £28.25 | £339.00 |
| 2 Course 7 day (Age 26) | £25.00 | £300.00 |
| 2 Course 7 day (Age 25) | £21.50 | £258.00 |
| 2 Course 7 day (Age 24) | £18.25 | £219.00 |
| 2 Course 7 day (Age 23) | £16.50 | £198.00 |
| 2 Course 7 day (Age 22) | £15.25 | £183.00 |
| 2 Course 7 day (Age 18-21) | £12.75 | £153.00 |
| 2 Course 7 day (Age 16-17) | £9.25 | £111.00* |
| 2 Course 7 day (Age <16) | £7.00 | £84.00* |
| 1 Course 7 day (Age 28+) | £19.25 | £231.00 |
| 1 Course 7 day (Age 27) | £16.25 | £195.00 |
| 1 Course 7 day (Age 26) | £14.25 | £171.00 |
| 1 Course 7 day (Age 25) | £12.50 | £150.00 |
| 1 Course 7 day (Age 24) | £10.50 | £126.00 |
| 1 Course 7 day (Age 23) | £9.50 | £114.00 |
| 1 Course 7 day (Age 22) | £8.75 | £105.00 |
| 1 Course 7 day (Age 18-21) | £7.50 | £90.00 |
| 1 Course 7 day (Age 16-17) | £5.50 | £66.00* |
| 1 Course 7 day (Age <16) | £4.25 | £51.00* |

*Free if the golfer is either a Carnoustie resident (DD7 postcode area), Carnoustie schools cluster attendee (Carnoustie High School, Woodlands, Carlogie, Burnside, Newbigging or Monikie Primary Schools) or currently enrolled in the Carnoustie Craws Junior Golf Program

5.

A trustee queried why a one course was being reduced. The Deputy Chief Executive explained that this was to help increase the participation of golf and have one course which is affordable to many new golfers.

Upgrades and Guest Tickets

The Deputy Chief Executive covered the proposed upgrade fees;

1 course to 2 course £17

2 course to 3 course £25

1 course to 3 course £42

Guest prices;

£50 for Championship (currently £40)

£25 for Burnside and Buddon (currently £12.50)

He covered that one of the biggest changes (and opportunity) for a STH would be the ability to upgrade course and bring a guest.

General Comments and Questions;

- The Deputy Chief Executive explained that the STH Framework working group would be looking to bring a completed review and recommendations to the board over the coming weeks.
- A trustee stated that other golf courses in Angus have made complaints over the years as to losing members to CGL due to the low ticket prices, and this was one of the many reasons why the review was instigated.
- A trustee noted that they agreed with the new ticket types and prices, but would rather have postponed it by another year.
- The Chief Executive presented a proposed STH communication to the board, including a Question & Answer sheet. These would be issued to the trustees in due course, and they can respond with any questions they have, prior to it being posted to STH's.
- Two trustees expressed their dissent to certain areas of the proposals, one pricing for 65+ and the other concerns around the ballot with the new ticketing structure their dissent was noted as follows;

Pricing inc removal of 65+ – A McArtney

STH Numbers – A McArtney and J McLeish

6.

The trustees approved;

i) The STH Prices and Categories 2022/23 as described within the board paper, including the following;

- Removal of 5-day ticket
- Pricing Structure including upgrades and guests
- STH Numbers
- Removal of 65+ concession

6. Companies House Matters

The Chairman stated that a meeting was due to take place later this week with the oncoming trustee to complete the formal paperwork for Companies House.

7. Approval of the Confidential One Topic Board Minutes of 6th December 2021

Amendments: Note that D Cheape was present at this meeting.

Approved: L Gordon

Seconded: P Sawers

8. Approval of the CGLMC Ltd Full Board Minutes of 13th December 2021

Approved: P Sawers

Seconded: R Wardlaw

8.1 Approval of the Confidential Minutes of 13th December 2021

Approved: P Sawers

Seconded: R Wardlaw

8.2 Matters Arising Therefrom

Risk Register Working Group

The Chairman asked for volunteers for the Risk Register working group.

M Armstrong, P Sawers and C Yule volunteered. He also clarified that at a trustee's request, staff salaries would be added to the Risk Register.

7.

Sederunt: M Armstrong left the meeting at 1900 hours.

Item 9 is held within a confidential minute.

There being no further business the meeting closed at 1935 hours.