

Minutes of the CGLMC Ltd Pro Shop Committee Meeting held in the Committee Room at 20 Links Parade on Wednesday 22nd February 2017

Present: I Frier (Pro Shop Convenor), P Sawers, G Paton, K Fraser, J McLeish, G Murray

In Attendance: C Sinclair (Head Professional)

Meeting began at 1900 hours.

I Frier welcomed K Fraser to the Pro-Shop Committee.

1. Apologies

L Gordon, C Yule

2. Declaration of Interest

There were none.

3. Head Professionals Report

J McLeish asked if it should read 2018, not 2017. C Sinclair agreed on the amendment.

C Sinclair explained that the Open Championship suppliers for 2017 are AM&E golf, CMC, Lyle & Scott and A Head. He also said that PGA will be meeting with Marbas on the possibility of them becoming a vendor.

P Sawers asked if this change in suppliers would have any impact. C Sinclair said that there would no impact. I Frier asked about the price of the VIP membership for 2018 and would this increase. C Sinclair agreed it should. I Frier wished this point to be noted for future discussions.

4. Junior Programme 2017

C Sinclair has met with R Tully, T Minshull and K McNicoll to discuss the Mission statement for the Junior Programme, which will commence on 1st April 2017. He said he is delighted that we now have the skill set to coach from beginner to skilled level. He said the Professionals have some great ideas and he will share these ideas with Trustees by the end of March.

P Sawers said that she and C Sinclair visited Burnside Primary School in December 2016 which has encouraged great links with school and E Thomas from Angus Alive. C Sinclair approached the R & A for golf clubs for the school and they donated 12 sets.

P Sawers asked how Juniors from local golf clubs can be integrated with juniors from schools. C Sinclair informed her that K McNicoll will be setting up meetings with Junior Conveners from all clubs when he is in position 10th April

P Sawers asked if C Sinclair can include A Whyte in correspondence. C Sinclair agreed and said D Weir has been included too.

I Frier asked if Trustees can all be informed of future plans.

5. Tournament April 2015

C Sinclair brought to the meeting a proposal for a tournament for Ladies and Gents elite amateurs and young professionals to be held in April 2018, giving them the opportunity to play the Open course giving them the full experience of an Open tournament course

C Sinclair explained that the suggested date for the tournament is 4th April 2018, with approx. 60 golfers, using the visitors' times from 9.00 am – 12.00 pm.

C Sinclair said that he as previously met with S Malcolm of the PGA who are very supportive, and P Sawers agreed that M Wells from the R & A was keen too.

G Murray questioned the course protection, as it is just prior to the Open. C Sinclair said it would not be a problem as it is proposed for April.

I Frier asked if it would be for juniors too. C Sinclair replied yes and it would be based on the recommendation of the R&A to be decided on in terms of ability rather than age.

P Sawers said to note that in a previous ladies tournament it was difficult for players to get time off. They could potentially be an excellent amateur and if employed, due to those commitments are unable to practice and play, therefore unable to achieve points within the world of amateur golf ranking.

I Frier asked if C Sinclair had spoken to other venues about doing this. C Sinclair replied that he has spoken to Portrush, Lytham St Annes, Royal Birkdale and Muirfield and they are all keen. I Frier said could anyone think of any reason not to proceed and take this straight to the full board. P Sawers asked if A McArtney, the Tournament Convener could be informed.

Proposal of the committee is to take this to Full Board.

6. Simulators

C Sinclair said that 20 months ago he alongside C McLeod began investigating the proposal of indoor, warm up facilities. They included consultation with Full Swing in USA, GolfZon in South Korea and Foresight Sports in Guilford. Foresights sports was the best option The CG2 was the best rated indoor launch monitor and it is endorsed by all the leading club manufacturers and club fitters, PGA of America and PGA . The CG2 also doesn't need technical changes unlike the others which are updated every 2/3 years and the support was UK as a opposed to USA and South Korea. C Sinclair said the implications, costings and opportunities are detailed in the report.

18.

G Murray voiced his concern that this is not yet ready to go to for approval, and he was concerned that he had not seen these figures before. He said he would like the opportunity to look at the figures and work out the actual costs, before deciding on the actual cost and look at the affordability over and above the contract price. He said this will also impact on the price of the visitor fee.

I Frier said he thought the money was already agreed. G Murray said the allowance has been made, but not to a specific. He said that S Cartwright has spoken about projected figures but that has to also include the flooring, kitchens and fittings etc. which are also not specified.

K Fraser asked if the board has given approval for the simulators. P Sawers said yes.

I Frier said that in a recent meeting he had with P Sawers and G Duncan this was covered and there was a proposal of charging £10.00.

G Murray said he was concerned that he had been left out of the loop and said that the protocol is that this should have come to the Finance Convenor.

C Sinclair said that the costs and the selection of the provider was concluded 14 months ago and given to G Duncan and D McKay.

G Murray said he had never seen them, and the date on the figures was 17th February 2017.

K Fraser said that he agreed with the levy and asked if this should be taken to the board with C Sinclair's recommendations, and left to Finance Committee to decide on figures. He asked when this needs to be decided. C Sinclair said it needs to be as soon as possible.

G Murray said simulators have been agreed, costs have not and added that it needs to be decided if they would be bought outright, or on a lease purchase which would include discounts and other benefits.

P Sawers asked if C Sinclair can produce for the Full Board a table showing the 3 suppliers with pros and cons all set down.

G Murray asked for it to be highlighted that Finance have not had this information and should have had this report before January.

I Frier said this is a lack of communication, P Sawers said the positive is the figures have been worked out.

J McLeish said he hadn't seen the figure sheet before and asked if it would be 1 hour per person or per 4 ball. C Sinclair replied per person. He also explained that visitors would not be on for an hour, more like 15 minutes to warm up, with no charge, it would be included in their green fee. J McLeish asked if members play for 10 minutes would they still pay £10, as he felt no one would do that. C Sinclair explained that the proposal would be for the member to be given three options pay £10 per hour, join for 6 months at £60 or 12 months at £120.

P Sawers said that to confirm it would be a one off use for a visitor.

I Frier said there are a lot of strategic and operational consideration to take on board.

K Fraser said this would define us as world class and said there are really exciting times ahead.

7. Locker Hire Charges

I Frier informed the committee that he did have a recommendation but the details have still to be prepared and sent out. As there is no paperwork for a discussion it was agreed this would be deferred until a future meeting.

8. Any Other Competent Business

P Sawers told C Sinclair that if he would like to bring this Pro Shop Committee together for any future meetings regarding the transition plans to feel free to do so.

J McLeish said that with regard to the deferred topic of locker hire charges, could the rental should not be too cheap. G Murray agreed and said it should cover costs.

There being no further business the meeting closed at 1950 hours.