

Minutes of the CGLMC Ltd Meeting Held in the Greenkeeping Sheds on Monday 6th July 2015 at 7pm.

Present: P Sawers (Chairman), W Thompson (Vice-Chairman), A McCartney, L Gordon, J McLeish, I Frier, G Paton, C Yule, A McKeown, J Gilbert, H Oswald, W Bowles, A McColgan

In Attendance: G Duncan (General Manager), C McLeod (Golf Services Manager)

Meeting began at 1900 hours.

1. Apologies

G Murray, R Gillespie

2. Any Additional Agenda Items

There were none.

3. Declarations of Interest

There were none.

4. Approval of Minutes of the CGLMC Ltd Meeting of Monday 8th June

Amendments: Pg77 – under Matters Arising Therefrom.

J Gilbert said that several points he made were omitted from the minutes and he wished them included. Following the sentence beginning “All 3 of” a sentence should be added which reads “J Gilbert said that he did not support these recommendations and he asked that this be noted”.

After the sentence beginning “J Gilbert expressed concern about the timeline” add the sentences “In particular he felt this did not give proper consideration to the amount of time needed for consulting the local golf clubs. G Murray said we are not doing this for the clubs. P Sawers said she agreed with this.”

Amendments: Pg79 – After the sentence beginning “J Gilbert said he was unhappy” add the following sentence. “He said he would produce rough calculations to justify his assertion that the rental charge was far too low”.

Approved: A McKeown

Seconded: L Gordon

a) Matters Arising Therefrom

Tea Hut

J Gilbert said that he had produced rough calculations as he had said previously and he went over these with the Trustees. In his opinion he has demonstrated that the rental charge was too low. He asked G Duncan why this matter had not been brought back to the board prior to the contract extension being signed. G Duncan said the Trustees had approved that all contracts below £20,000 per annum were to be dealt with by the General Manager and he had dealt with it under his delegated authority.

J Gilbert said that he had raised this matter at previous meetings and asked that the Tea Hut agreement be brought back to the Trustees for review.

J Gilbert said that there had not been a vote but no Trustee had disagreed with this suggestion. He therefore felt that this superseded any subsequent contract approval. G Duncan said that he was not aware of this but would review the minutes.

It was agreed that G Duncan would provide a report on this matter for the Trustees and that A McKeown would consult with the appropriate department in Angus Council to see what it was worth.

Pro Shop Matters

I Frier referred the Trustees to the Pro Shop meeting on Monday 18th May. He described the personalised image proposal and the Trustees approved this unanimously.

I Frier then moved on to the Custom Fitting recommendation which was:-

i) Following a Custom Fit, an order for clubs could be placed with TaylorMade by the Pro Shop staff in order that the customer's requirements could be fulfilled.

He then opened the matter for discussion.

J Gilbert asked for confirmation that one of the Pro Shop staff was specifically recruited to carry out the Custom Fitting and he asked how many Custom Fits had been carried out, as he felt it was not self sufficient.

W Thompson said only a few non VIP Custom Fits had been carried out so far and this was why he felt Custom Fit order fulfilment was important. He also said he felt that Custom Fit was a service which would not bring in any significant income however he felt this should be seen in the context of the overall TaylorMade agreement and the development of the partnership with TaylorMade.

A McKeown said that he considered this a matter of integrity for CGLMC Ltd and, although not legally binding, CGLMC Ltd had given their word and he would not be comfortable if this was not upheld. H Oswald agreed and said she could not be supportive of any CGLMC Ltd decision affecting any business on the High Street. W Bowles said he totally supported H Oswald's view and he would be strongly opposed to anything which would have a negative impact in any way on a local business.

I Frier said that business conditions had changed since the original letter was sent and now Custom Fit provided the majority of hardware sales. In his opinion, CGLMC Ltd were now moving with the times and providing a service to the season ticket holders.

J Gilbert said that he was uncomfortable with the term Custom Fit order fulfilment, because in his view, if you supplied golf clubs to a customer who paid for them, that was a hardware sale.

W Thompson said that he acknowledged the position that was taken by the Trustees regarding local businesses and he expected this to apply when other decisions were being taken in the future. He also said it was important to understand that no clubs would be on display, or for sale, and therefore a customer could not just walk in and purchase golf clubs.

W Bowles asked if there was any benefit in talking to the local business in question and asking if they would be prepared to supply the clubs after a Custom Fit. W Thompson said this had already been offered but had been rejected by the owner of the business. W Bowles said, regardless of that, he thought it would be worth a further approach in writing. The Trustees agreed and asked the General Manager to write to the local businessman with the offer.

5. Greens Business

a) Approval of Minutes of Greens Meeting of Monday 22nd June 2015.

Approved: A McArtney Seconded: L Gordon

b) Matters Arising Therefrom

CCTV

W Bowles asked if this was still a problem after the opening of the skatepark. W Thompson said that this happened after the skatepark had opened and it was 17/18 year olds using our stonework as a ramp and the ground is beginning to mark. G Duncan said that a quotation had been received for an additional camera and he will follow this up.

Barry Buddon

G Duncan explained that he had informed the R&A and IMG regarding the point raised by G Paton about the forward booking of the ranges at Barry Buddon and suggesting they get in touch with the Ministry of Defence. J Gilbert asked H Oswald if Angus Council had any influence in this matter. H Oswald said that she and A McKeown would discuss this.

Environmental Booklet

J Gilbert said that L Gordon and Bob Taylor from STRI had met regarding the layout of the Environmental booklet.

Energy Report

J Gilbert asked about the energy report. G Duncan said that the consultant had placed monitors in various areas of the Golf Centre and these would be used to provide the information he required to complete the report.

Out of Bounds

J Gilbert reported that the out of bounds had been restored to its usual position following the Amateur Championship.

Tom Watson

P Sawers asked about the Tom Watson flags and plaque and when these would be available. J Gilbert said he would speak to A Reid regarding this.

6. Finance Business

J Gilbert asked if the finance reports that were to be sent out monthly to the Trustees could be sent out. G Duncan said he thought that the reports had been sent out but he would check on this.

A McKeown asked about the bookings for the Open Championship week. C McLeod said that it had been fully booked for the last 7 to 8 weeks. W Thompson said the Open week was completely sold out but said it was disappointing to see the course so quiet for the 3 weeks of the St Andrews closure. He suggested that we look to other markets to fill these gaps in the future.

7. Pro Shop Business

There was no Pro Shop business.

8. Major Projects Business

P Sawers updated the Trustees on the engagement meetings that had taken place so far.

J Gilbert asked if there had been a change in approach with regard to the position of the golf clubs. P Sawers said that there had been no discussion with regards to local golf clubs other than the engagement meetings which were taking place over the next few weeks.

W Bowles asked if the Carnoustie Golf Hotel had first refusal in running the bar and restaurant. G Duncan explained the position which was the Carnoustie Golf Hotel had the legal right to put forward the first proposal but that CGLMC Ltd could seek 3 further proposals and if the Hotel couldn't match these then CGLMC Ltd had the right to go elsewhere.

P Sawers asked about the position of the driving range review.

J Gilbert said the minutes of the last meeting had been sent out and it would be on the agenda for the next Major Projects meeting.

9. Tournament Business

Course Inspection

A McArtney said Angus Council were extremely happy with the Championship course and he said that credit had to go to the greenkeeping staff for the condition of the course.

Links Championship

A McArtney reported that C Robertson had won the Ladies Links Championship and C Healey had won the Rosebowl. S Hume had won the Links Championship and Ben Hogan Trophy. The Gary Player Salver was won by the Carnoustie Golf Club.

10. PR Business

There was no PR business.

11. Season Ticket Business

There was no season ticket business.

12. Environmental Business

J Gilbert reported that Bob Taylor of STRI is in the process of making up the Environmental booklet.

13. Charitable Applications Business

There was no charitable applications business.

14. General Managers Report

Amateur Championship

G Duncan said that the Amateur Championship went extremely well and all the convenors had been asked to submit reports which would be sent to the R&A and also to Porthcawl. There had been damage to the public putting green and the R&A will reimburse us for the time and materials.

Provosts Summer Ball

G Duncan said that the Provosts Summer Ball had been a great success and that a letter of thanks had been received for the donations that CGLMC Ltd had given.

Caddie Master

G Duncan updated the Trustees on the situation regarding the Caddie Masters recent stay in hospital and that CGLMC Ltd are supporting him as we would with any member of our own staff.

15. Golf Services Managers Report

2015 Green Fees

C McLeod said that the 2015 green fees were behind 2014 but ahead of where he originally forecast and that the rest of the year looks buoyant. He also said that the 2016 diary would open at the beginning of August.

93.

Angus County Ladies

Approval was given by the board for the event as described in the Golf Services Managers Report.

16. Companies House Matters

There were no Companies House matters.

17. Health & Safety Report

There were no Health and Safety matters to report.

There being no other business, the meeting was then closed at 2010 hours.