

**Minutes of the CGLMC Ltd Meeting held in the Greenkeeping Sheds on Monday
2 March 2015**

Present: P Sawers (Chairman), W Thompson (Vice Chairman), H Oswald, J Gilbert, G Paton, A McArtney, W Bowles, R Gillespie, A McKeown, I Frier, L Gordon

In Attendance: G Duncan (General Manager), C McLeod (Golf Services Manager)

Meeting began 1900 hours.

1. Apologies

G Murray, C Yule, A McColgan, J McLeish

2. Any Additional Agenda Items

A McArtney asked that a report be provided on the accident which had occurred on the cycle path.

3. Declarations of Interest

There were none.

4. Approval of Minutes of the CGLMC Ltd Meeting of Monday 2 February 2015

Approved: J Gilbert

Seconded: L Gordon

a) Matters Arising Therefrom

There were no matters arising.

5 . Greens Business

a) Approval of Minutes of Greens Meeting of Monday 9 February 2015

Amendment:- Section 3, Winter Works Update Championship.
Sentence should read "J Gilbert said that the removal of the Astroturf path from the 12th tee was a great improvement."

Approved: I Frier

Seconded: G Paton

b) Matters Arising Therefrom

J Gilbert asked C McLeod if the tee rotations for the 2015 season had been sent to the local Golf Clubs. C McLeod confirmed this had taken place.

J Gilbert asked what the position was with the new Buddon score cards and C McLeod said these would be delivered within the next week.

J Gilbert asked if the work with Strokesaver was still ongoing and G Duncan that it was being processed by A Reid.

6. Pro Shop Business

a) Approval of Minutes of Pro Shop Meeting of Monday 23 February 2015

Approved: W Thompson

Seconded: G Paton

b) Matters Arising Therefrom

Professional Exchange Arrangement

I Frier described the proposed exchange of professionals for a 10 day period with The Country Club in Boston, U S A which would take place at the end of June 2015. Accommodation would be organised, so the only cost would be the flight.

The trustees agreed:-

- i) to approve the exchange of assistant professionals for the period specified in June 2015.

Tee Head Photographs

I Frier summarised the discussion which had taken place at the Pro Shop meeting and said the proposal was to carry out a customer survey early in the season over a period of one month. He said he felt this would provide the required information to make an informed decision on whether to progress with this proposal or not.

The trustees agreed:-

- i) to carry out a customer survey to identify whether visiting golfers would be prepared to pay a small amount for a photograph of their group on the 1st tee.

Pro Shop Hardware

I Frier explained that this matter had been discussed at length by the Pro Shop Sub-Committee and that a proposal had been recommended which was to supply hardware to a customer if this was requested following a custom fit.

W Thompson said this should not be considered as selling hardware but more accurately be described as custom fit order fulfilment.

H Oswald expressed concern at this recommendation and said she had an alternative proposal which was circulated to the board.

H Oswald's proposal read " I refer to the Minute of the Pro Shop Sub-Committee Meeting of 10 December 2013, item 3, which was agreed at the Full Committee Meeting on 12 January 2014. The Committee then agreed to trial this scheme for one year before even considering hardware.

I would ask we instruct the General Manager in consultation with the Head Professional, to prepare this report for our consideration. At the same time, I would propose that a report on the pros and cons of selling hardware is produced by the General Manager and the Head Professional, taking into account the operational considerations and the wider strategic and reputational issues for the CGLMC. "

W Thompson explained that CGLMC already had a contract in place with Taylormade and CGLMC derived considerable benefits from this contract. He explained that the hardware option would only involve Taylormade clubs and he saw this as a service to the customer rather than a money making enterprise.

W Bowles said he felt it was very important for an organisation like CGLMC to work in partnership with local businesses and he felt the original proposal from the Pro Shop Sub-Committee was going against this principle.

P Sawers said at present, the customer who obtained a club fitting would receive a detailed description of the most suitable clubs. This could then be used at one of a number of local suppliers who would be able to provide the equipment.

A McArtney commented that he did not see any problem with the sale of hardware from the Professional Shop.

H Oswald repeated that her main concern was the reputation and integrity of the CGLMC and that as an organisation, CGLMC should always be seen to be acting in a completely transparent manner.

A McKeown expressed concern that not all trustees had seen the paper produced by G Murray which had been submitted to the Pro Shop Sub-Committee. He felt that he did not have enough information to make an informed decision on this matter and supported the production of reports which had been called for in the proposal submitted by H Oswald.

I Frier said that, following the discussions, and the feeling of several trustees, he would withdraw his original motion and allow the proposal submitted by H Oswald to go ahead.

The trustees therefore agreed:-

- i) to commission reports on the club fitting scheme and the selling of hardware, which would be produced by the General Manager and the Head Professional for submission via the Pro Shop Sub-Committee.

Juniors

J Gilbert asked for clarification as to whether F Mann reported to the General Manager or the Head Professional. G Duncan said, it was his view that F Mann reported to him at present. W Thompson said that, at the moment, no formal reporting was in place, but that G Duncan was the Line Manager for F Mann.

7. Major Projects

P Sawers said that a meeting would be held on Wednesday 25 March at 6.00 pm.

8. Tournament Business

There was no Tournament Business.

9. P R Business

L Gordon said we had recently had three excellent articles in the Guide & Gazette and thanked W Bowles for passing on helpful information.

L Gordon said that the next PR Sub-committee meeting would be on 23 March at 7.00 pm.

L Gordon said that there were a number of important issues coming up including the Amateur Championship and the charitable applications situation which should provide excellent material for further articles in the Gazette.

10. Season Ticket Business

a) Approval of Minutes of Season Ticket Sub-Committee Meeting of Monday 16 February 2015

Approved: W Thompson Seconded: L Gordon

W Thompson said, in J McLeish's absence, that there had been a lot of good discussion at this meeting, but no proposals were coming forward at the moment.

J Gilbert asked about the dog on the golf course and asked whether the rule with regards to dogs on the course applied to the practice ground. G Duncan said it did not at the present but this could be revised. It was agreed that C McLeod should amend the Season Ticket rules and regulations to include the practice ground area under the rule which currently applied to the golf courses.

11. Environment Business

J Gilbert said that he and A Nicholson had met with the Angus and Dundee Bird Club with regard to them completing a bird survey on our behalf. He said that the club would be delighted to conduct this survey and also would be able to offer advice with how to best use the bird boxes that we currently have on the course. He said that they walked the course, together with S Mitchell, Head Greenkeeper of the Buddon Links, and that this was an excellent example of working closely with a local organisation.

L Gordon asked if, following the survey, a report could be produced for P R purposes. J Gilbert said he would ensure this was done and also commented that local schools could be involved as well.

12. Golf Services Manager Report

C McLeod asked, on behalf of the Caledonia Golf Club whether the trustees would be prepared to support the Oncourse Foundation who worked with injured ex-service personnel. This would involve ten injured personnel playing the courses on the 3rd, 4th and 5th September 2015.

W Thompson asked for clarification that the ten guests would play on the Thursday and Friday with Caledonia members and on the Saturday within the Autumn Meeting times allocated to the Caledonia, New Taymouth and Mercantile Clubs. C McLeod confirmed that this was the case.

The trustees agreed:-

- i) to provide the tee times as requested by the Caledonia Club.

C McLeod reported that the four days of the 2015 Open Championship were now sold out along with the additional times which had been approved by the trustees.

13. Additional Item

G Duncan referred to the matter raised by a McArtney with regard to the cyclist having an accident on the cycle path. He said that the cyclist had hit one of the speed bumps and had come off his cycle and injured himself. The cyclist had suggested that the speed bumps should be more clearly marked. G Duncan said that speed bumps were marked with yellow paint and the bumps were repainted when the marks faded. He said this work was scheduled to be done anyway but had now been completed following the report of the incident.

14. Companies House Matters

There were no Company House Matters.

15. Health and Safety

There were no Health and Safety Matters to report.